



OUR MISSION

We are a company dedicated to creating Exceptional Real Estate Experiences for our Customers and Communities through the passionate delivery of Truly Remarkable Service.

RESOURCES

- Competitively priced in title and escrow fees, Guardian has Basic and Reissue rates available to maximize coverage at minimal costs to the customer.
- 14 convenient closing locations throughout the Front Range of Colorado.
- Altos Market Reports are available 24x7 by request that provide real-time market data for cities and zip codes in Colorado, a great tool for both buyers and sellers.
- Market trend data provides you with talking points to engage clients in conversation, justify listing prices, educate buyers relocating, and support purchase contracts when submitting an offer on a listed property.
- Farm reports and labels are available to target your market and gain clients based on geographic or demographic qualifications. All products are competitively priced and delivered timely.
- Home Books and property reports are available to help you market your business and properties.
- Our website allows orders to be made 24x7 for products including Home Books, Farm reports and packages, and O&Es.
- Electronic delivery of contracts can be accommodated through our subscription to CTM eContracts.
- Stay up-to-date on valuable topics in the industry and market trends through our electronic communiqués delivered to your email twice monthly.
- Postcards, flyers and other marketing products available at reasonable costs through a local vendor.

STRENGTHS

- Title and Escrow staff average more than 13 years of experience in the title industry.
- Have financial stability of TRG and the Realogy Corporation to maintain our presence now and in the future.
- Presence in Colorado since 1995 supports stability through the ever-changing real estate climate.
- Ability to underwrite policies on multiple carriers allows flexibility to service client preferences.
- As a part of the Realogy Corporation, we own and operate our own title underwriter, TRGC, which allows decisions to be made locally.

SERVICE COMMITMENT

We deliver exceptional service to clients through:

- Creating relationships that encourage trust, teamwork and a sense of cohesion to make the closing process and business partnerships successful.
- Proactive communications.
- Best Practices to reach to all parties of our transactions and engage in a smooth closing process.
- Tailoring customer preferences for closings and communications - email, phone, closing schedules and locations, etc.
- Timely delivery of documents creating efficiencies in closing transactions.

Our company focuses on integrity exhibited in many aspects as we:

- Consistently treat everyone with courtesy and respect.
- Utilize our tools, resources and systems to provide our customers with exceptional service and guidance.
- Support our family of companies and strategic partners to provide the highest level of customer service.
- Seek opportunities to recognize excellence.
- Conduct ourselves with the highest ethical standards. Our adherence to our code of conduct is of supreme importance.

For more information on how we can help, please visit us online at: www.GuardianTitleAgency.com

